



المجلس التصديري للصناعات الغذائية
مصر
FOOD EXPORT COUNCIL
EGYPT

EGYPT-SOUTH AFRICA TRADE: EXPANDING OPPORTUNITIES IN PROCESSED FOOD

FEB 2025



AGENDA

Trade Mission Objectives

What makes Egypt a qualified exporter

Trade Figures

- Egypt Export Figures
- Egypt's Trade with South Africa

Target Products

TRADE MISSION OBJECTIVES

- **Connect Businesses:** Link South African buyers with Egyptian food exporters to explore new trade opportunities.
- **Leverage AfCFTA:** Use the African Continental Free Trade Area to reduce trade barriers, expand market access, and target 0% tariffs on most goods by 2031 to promote continent-wide free trade.
- **Maximize Food Potential:** Benefit from seasonal differences to ensure year-round availability of food products and identify complementary strengths in the food sector.
- **Build Long-Term Partnerships:** Use the trade mission as a platform to establish lasting business relationships and strategic collaboration.

EGYPT: THE LEADING CHOICE FOR PROCESSED FOOD IMPORTS

What makes Egypt a qualified exporter?

Trade Agreements

WHAT MAKES EGYPT A QUALIFIED EXPORTER

1

- Egypt's location allows for smooth trade through the Suez Canal and multiple Mediterranean and Red Sea ports. A vast land transport network further supports exports to North Africa and the Arabian Gulf.
- Egypt leads the Arab and Middle Eastern food export markets, reaching **\$6.1 billion** in processed food exports in 2024 to 179 international markets, This marks a **21%** growth from 2023's **\$5.1 billion** in processed food exports, alongside **\$4.7 billion** in agricultural exports.
- The establishment of the National Food Safety Authority nearly **six years ago** has had a positive impact on the growth of Egyptian food exports in accordance with global technical and health requirements.



WHAT MAKES EGYPT A QUALIFIED EXPORTER

2

- Globally, Egypt ranks **42nd** among food exporters with a **0.48%** market share. Regionally, it ranks **2nd** in Africa and **1st** among Arab countries. Egypt is also the **largest producer and manufacturer** of food products among Arab nations.
- Arab countries are the largest buyers of Egyptian food products. In **2024**, Saudi Arabia imported **\$491 million** worth of processed food, followed by **Sudan (\$412 million)** and **Libya (\$333 million)**.
- The **US ranked 4th** among Egypt's export markets, importing **\$330 million** in food products. In the EU, Italy, Spain, and the Netherlands were top destinations.
- Soft drink concentrates (**\$532 million**), flour, starch, grits, and malt (**\$464 million**), sugar (**\$381 million**), and frozen strawberries (**\$381 million**) are Egypt's leading food exports.
- Egypt is the world's largest exporter of frozen strawberries, supplying **80** markets with a **26% global share**. And In 2023/2024, Egypt was the world's top producer of table olives, with an estimated production of **650,000 tons**.
- Egypt benefits from its participation in the African Continental Free Trade Area (AfCFTA), which became operational on **January 1, 2021**. Under the agreement, Least Developed Countries (LDCs) will eliminate tariffs on **90% of goods over 10 years**, targeting **0%** tariffs by **2030**. This enhances Egypt's access to African markets and strengthens its role as a regional trade hub.

TRADE AGREEMENTS

1



Greater Arab Free Trade Agreement (GAFTA) (Bahrain, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Morocco, Oman, Palestine, Qatar, Saudi Arabia, Sudan, Syria, Tunisia, UAE and Yemen)



Egypt-EU Partnership Agreement Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden.



Agadir (Egypt, Jordan, Morocco and Tunisia)



COMESA (Burundi, Comoros, Congo, Dem Rep., Djibouti, Egypt, Eritrea, Ethiopia, Kenya, Libya, Madagascar, Malawi, Mauritius, Rwanda, Seychelles, Sudan, Swaziland, Uganda, Zambia, and Zimbabwe)

TRADE AGREEMENTS

2



Mercosur (Argentina, Brazil, Paraguay, and Uruguay)



Generalized Preference Systems (GSPs), allowing customs advantages in the US, Russia, and Japan.



Egypt free trade agreement (Iceland, Liechtenstein, Norway and Switzerland)



The African Continental Free Trade Area (AfCFTA) North Africa: Algeria, Egypt, Libya, Mauritania, Morocco, Tunisia, Sudan, West Africa: Benin, Burkina Faso, Cabo Verde, Côte d'Ivoire, Gambia, Ghana, Guinea, Guinea-Bissau, Liberia, Mali, Niger, Nigeria, Senegal, Sierra Leone, Togo, East Africa: Burundi, Comoros, Djibouti, Eritrea (not yet ratified), Ethiopia, Kenya, Madagascar, Mauritius, Rwanda, Seychelles, Somalia, South Sudan, Tanzania, Uganda, Central Africa: Angola, Cameroon, Central African Republic, Chad, Republic of Congo, Democratic Republic of Congo, Equatorial Guinea, Gabon, São Tomé and Príncipe, Southern Africa: Botswana, Eswatini, Lesotho, Malawi, Mozambique, Namibia, South Africa, Zambia, Zimbabwe

AFCFTA LIBERALISATION SCHEDULE ALLOWING FOR LCDS UNDER AFCFTA

COUNTRY CLASSIFICATION	LDCs	Non-LDCs	G6 countries (Ethiopia, Madagascar, Malawi, Sudan, Zambia, Zimbabwe)
Full liberalisation	90% of tariff lines	90% of tariff lines	90% of tariff lines
	10-year phase down	5-year phase down	15-year phase down
Sensitive products	7% of tariff lines	7% of tariff lines	
	13-year phase down (current tariffs can be maintained during first 5 years – phase down starting in year 6)	10-year phase down (current tariffs can be maintained during first 5 years – phase down starting in year 6)	Not yet determined
Excluded products	3% of tariff lines	3% of tariff lines	Not yet determined

Note: By 2030, Egypt aims to apply 0% tariffs on 90% of goods, supporting free trade across Africa

Source: AfCFTA Protocol on Trade in Goods

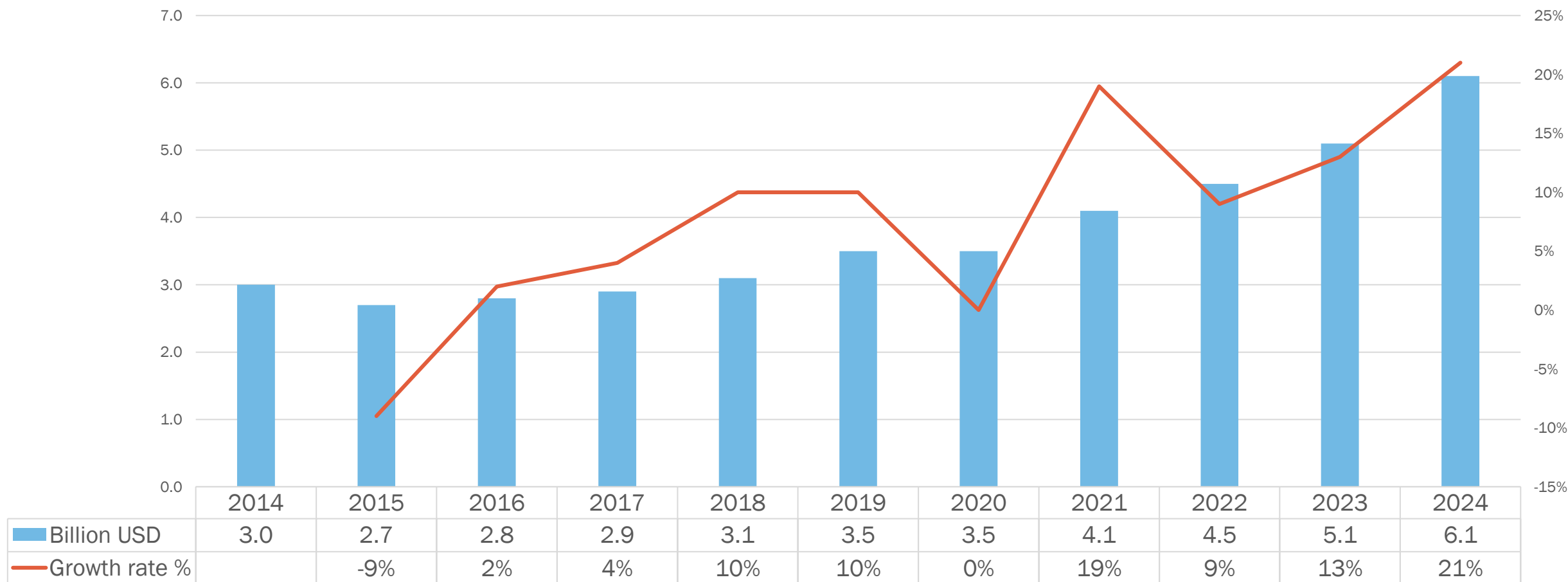


TRADE FIGURES

EGYPT EXPORT FIGURES

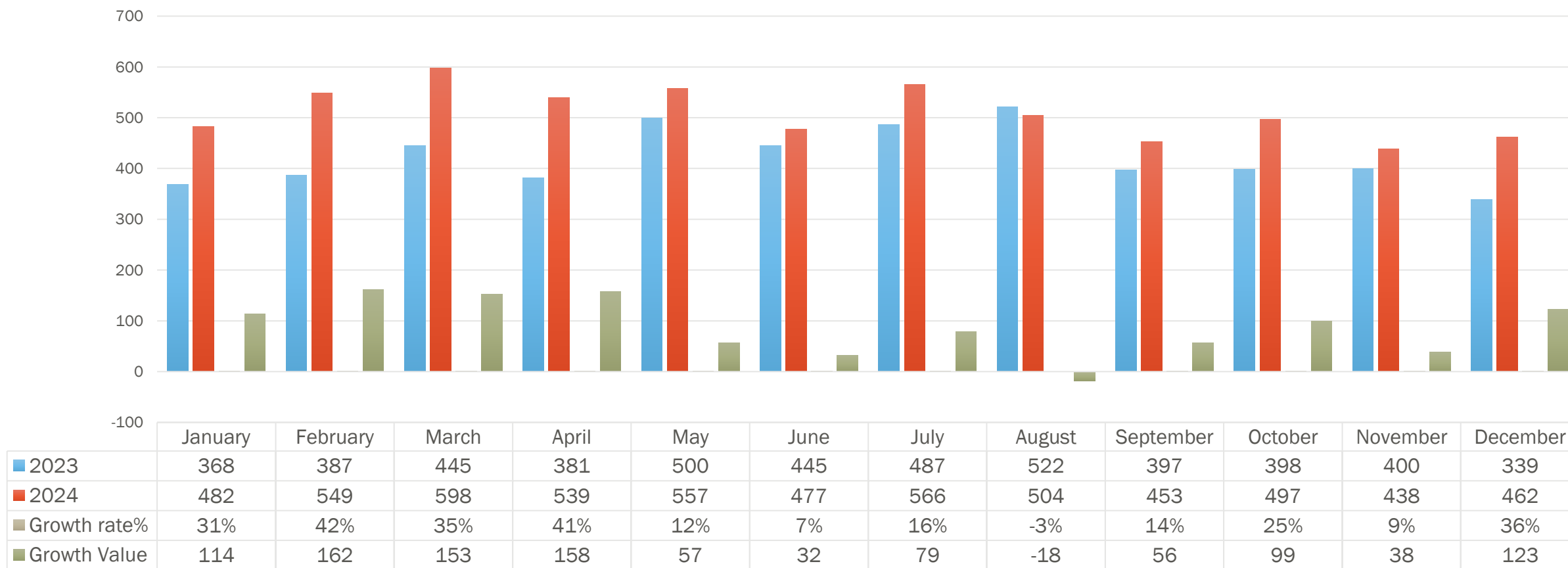
THE EVOLUTION OF EGYPTIAN FOOD EXPORTS FROM 2014 TO 2024

VALUE IN BILLION DOLLARS



- Total exports in 2024 amounted to \$ 6.1 billion, a growth of 21% compared to exports of the same period of 2023 of \$ 5.1 billion.

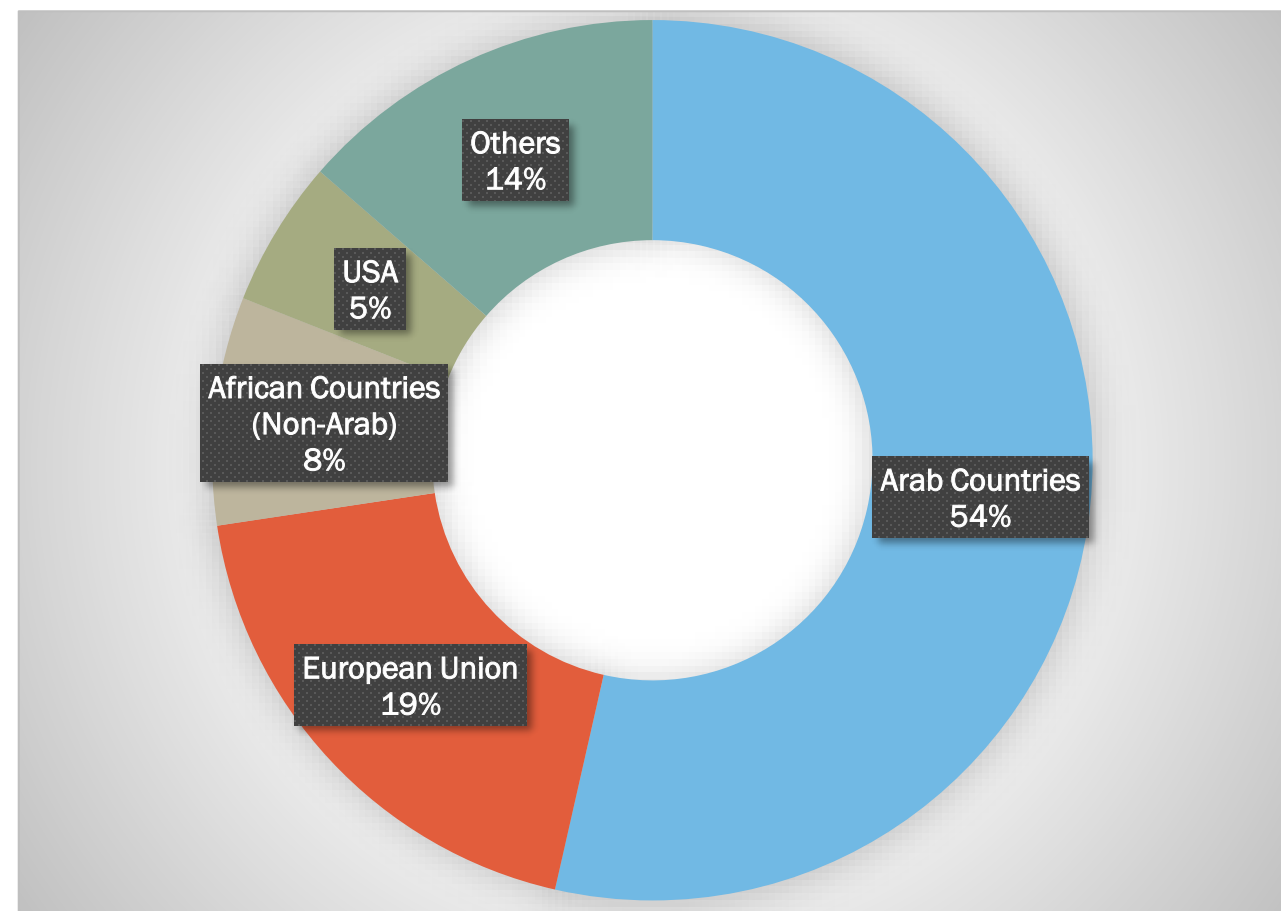
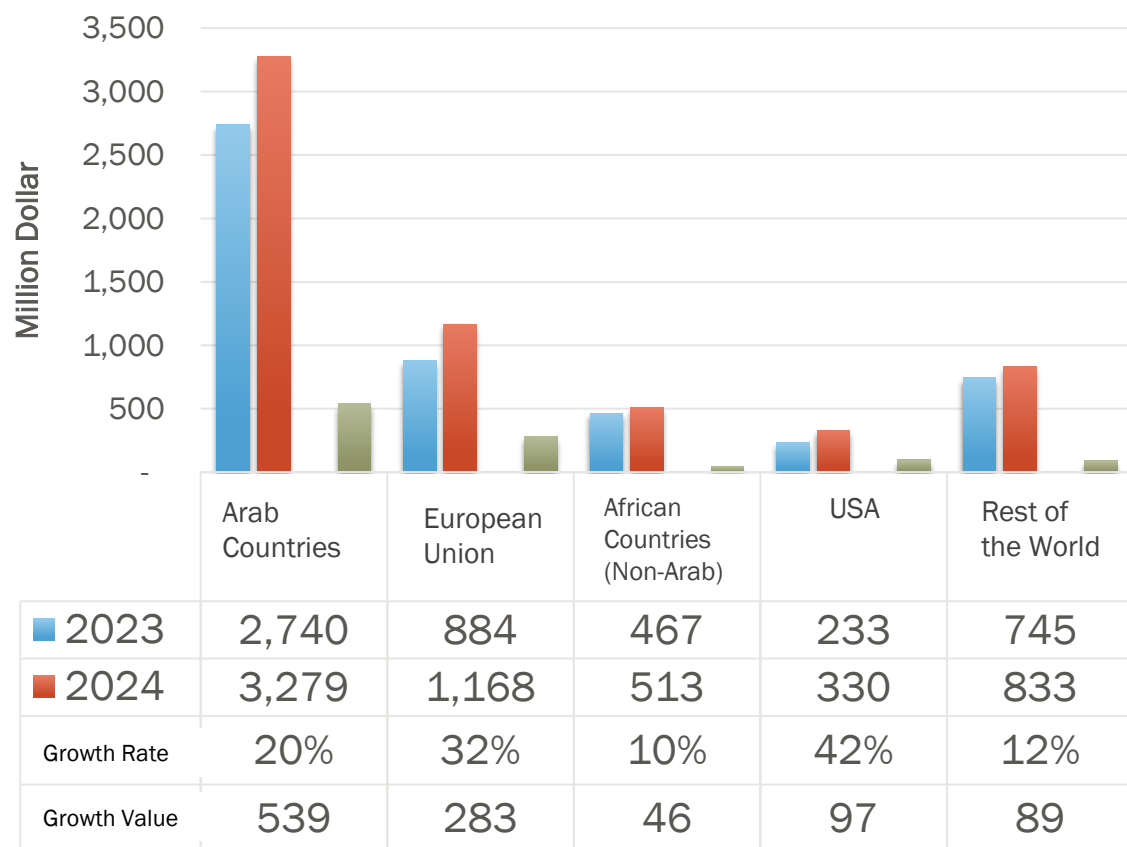
FOOD INDUSTRY EXPORTS IN THE MONTHS 2024 COMPARED TO THE SAME AS IN 2023 VALUE IN MILLION DOLLARS



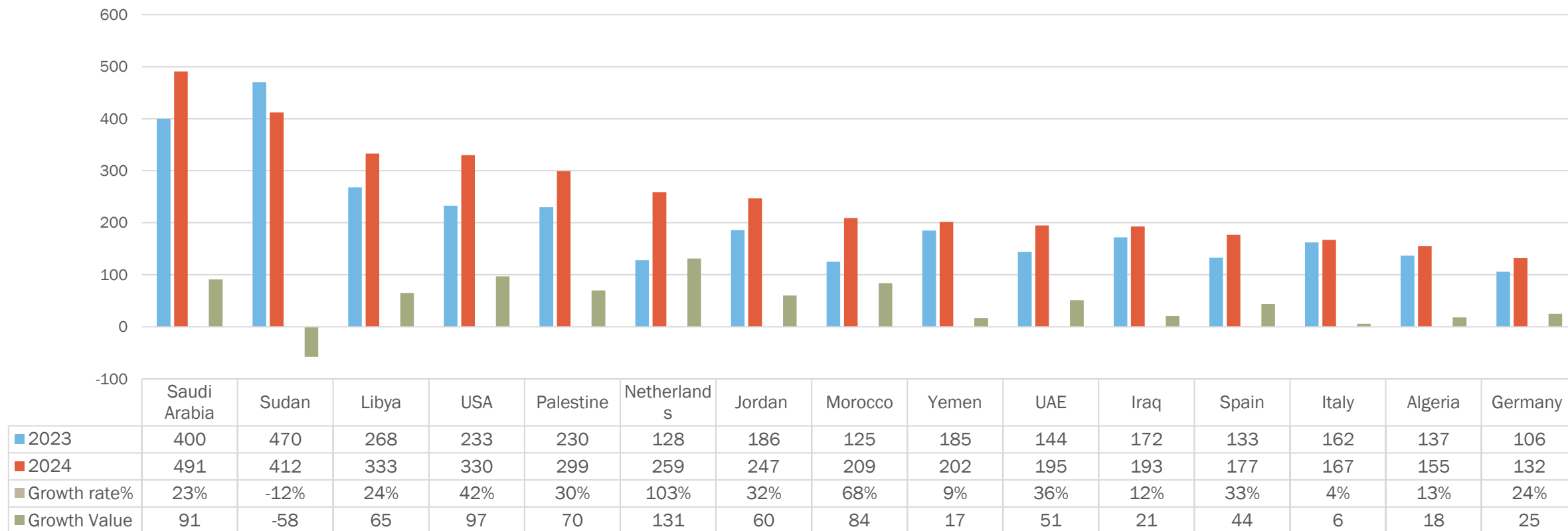
- December 2024 exports amounted to about \$ 462 million, achieving an 36% increase compared to December 2023 exports of \$ 339 million.
- Total exports in 2024 amounted to about \$ 6.1 billion, a growth of 21% compared to 2023 exports of \$ 5.1 billion

Source: GOEIC

FOOD EXPORTS TO INTERNATIONAL GROUPS IN 2024 COMPARED TO 2023 VALUE IN MILLION US DOLLARS



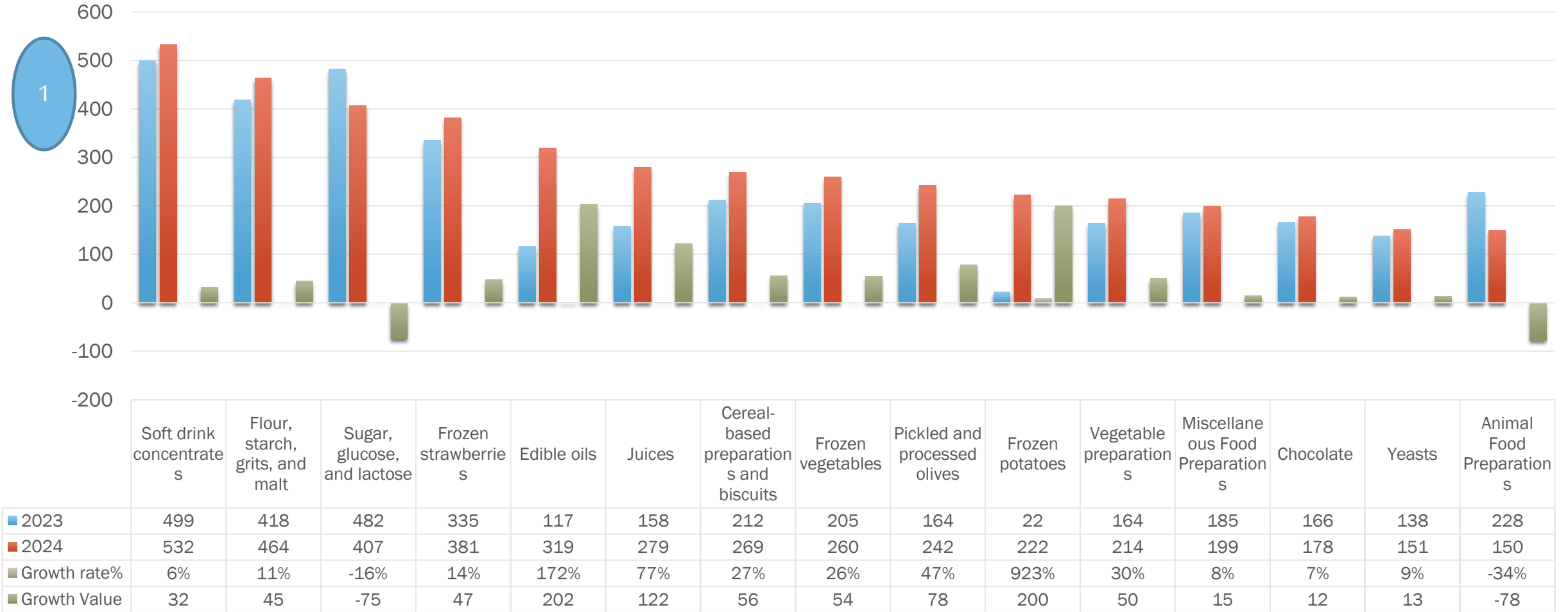
EXPORTS TO THE TOP 15 IMPORTING COUNTRIES IN 2024 COMPARED TO 2023 (VALUE IN MILLION US DOLLARS)



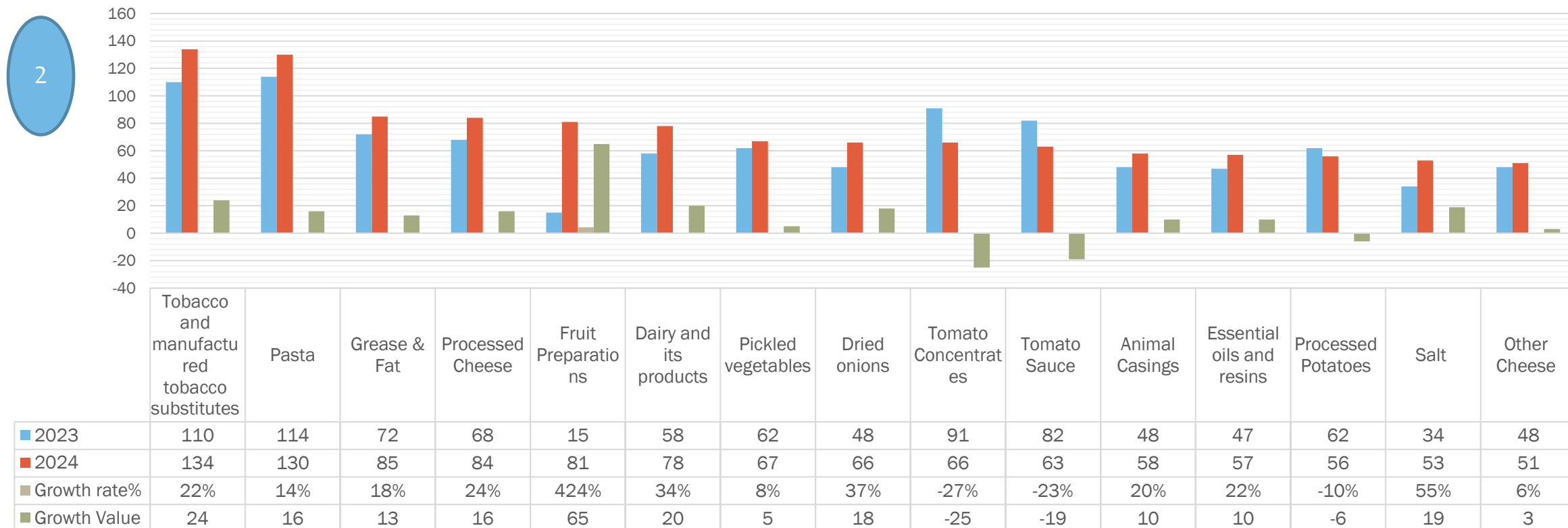
- Exports to the countries shown represent 62% of the total Egyptian food exports during 2024 with a value of \$ 3801 million out of a total export of \$ 6.1 billion.

Source: GOEIC

EXPORTS OF THE MOST IMPORTANT COMMODITIES OF THE FOOD INDUSTRY IN 2024 COMPARED TO 2023 (VALUE IN MILLION DOLLARS)



CONTINUED: EXPORTS OF THE MOST IMPORTANT COMMODITIES OF THE FOOD INDUSTRY IN 2024 COMPARED TO THE EXPORTS OF 2023 (VALUE IN MILLION DOLLARS)



- Exports of highly shown goods represent 88% of total exports in 2024 with a value of \$5.4 billion out of a total capacity of \$6.1 billion.

TOP 30 PRODUCTS EGYPT'S GLOBAL RANKING POSITION IN 2023 SORTED BY MARKET SHARE

Products		Share in world exports (%)	Ranking in world exports	Value exported in 2023 (Million USD)	Trade balance 2023 (USD thousand)	Annual growth in value between 2019-2023 (% , p.a.)	Annual growth in value between 2022-2023 (% , p.a.)	Annual growth of world imports between 2019-2023 (% , p.a.)
'081110	Frozen strawberries, uncooked or cooked by steaming or boiling, sweetened or not	25.8	1	335521	335099	26	12	4
'230320	Beet-pulp, bagasse, and other waste from sugar manufacture	21.5	2	197193	197193	23	-10	6
'071120	Provisionally preserved olives (e.g., using sulphur dioxide gas, in brine, in sulphur water)	18.8	2	21650	21650	9	145	6
'210230	Prepared baking powders	16.2	1	38875	38560	114	-14	8
'120241	Groundnuts, in shell (excluding seed for sowing, roasted or otherwise cooked)	15.7	2	64815	64661		4	1
'071190	Provisionally preserved vegetables and vegetable mixtures (e.g., by sulphur dioxide gas)	14.7	2	59628	59425	18	19	7
'170390	Beet molasses from sugar extraction or refining	12.1	3	59244	57294	13	-4	11
'170112	Raw beet sugar (excluding added flavouring or colouring)	12	2	8324	8322		2	6
'090961	Whole juniper berries and seeds of anise, badian, caraway, or fennel (not crushed or ground)	11.6	4	50533	50256	36	61	14
'071220	Dried onions (whole, cut, sliced, broken, or in powder)	10.3	3	48264	48040	15	-20	7
'121410	Alfalfa meal and pellets	8.8	6	38372	38372	61	-37	-5
'120890	Flours and meals from oil seeds or oleaginous fruit (excluding soya and mustard)	8.8	4	16348	16321	27	42	16
'071010	Frozen potatoes, uncooked or cooked by steaming or boiling	8	5	21704	21681	40	-33	3
'071333	Dried, shelled kidney beans (Phaseolus vulgaris), skinned or not	7.6	4	143867	131100	22	-12	5
'071350	Dried, shelled broad beans (Vicia faba var. major) and horse beans (Vicia faba var. equina)	6.8	4	39959	-290991	26	20	11
'071090	Frozen mixtures of uncooked or cooked vegetables	6.3	4	63793	61571	4	13	4
'200190	Vegetables, fruits, nuts, and other edible plant parts prepared or preserved by vinegar	6	6	112546	112097	20	53	6
'110100	Wheat or meslin flour	5.6	5	390692	381007	10	168	10
'200570	Olives prepared or preserved otherwise than by vinegar or acetic acid (excluding frozen)	5.2	6	127906	126827	13	78	5
'121190	Plants, parts of plants (including seeds and fruits) used in perfumery or pharmacy	4.9	4	189643	177488	10	-1	8
'210210	Active yeasts	4.7	6	99610	97449	15	12	8
'071029	Shelled or unshelled leguminous vegetables, uncooked or cooked by steaming or boiling	4.4	4	16531	16385	8	-28	3
'200990	Mixtures of unfermented fruit juices (including grape must) and vegetable juices	3.9	8	75625	71748	9	25	-4
'120922	Clover seed for sowing	3.6	11	7165	7146	174	-34	10
'071331	Dried, shelled beans of species "Vigna mungo" or "Vigna radiata"	3.5	5	68697	65759	45	235	22
'040110	Milk and cream (fat content ≤ 1%, not concentrated or sweetened)	3.5	9	24832	24645	4	35	-1
'200710	Homogenized preparations of jams, jellies, marmalades, fruit/nut purées, and nut pastes	3.4	10	21405	20719	102	25	0
'170240	Glucose in solid form and glucose syrup (without added flavouring or colouring)	3.4	10	10615	10604	-1	-26	14
'071080	Frozen vegetables, uncooked or cooked (excluding potatoes)	3.3	8	155032	154815	18	-2	5
'210320	Tomato ketchup and other tomato sauces	3.1	9	82702	82454	24	36	11



FROZEN STRAWBERRIES – EGYPT: #1 GLOBAL EXPORTER

HS CODE:081110

- 
-  **Market Share:** 25.8% of global frozen strawberry exports
 -  **Ranking:** #1 in the world
 -  **Export Value (2023):** \$335.5 million
 -  **Trade Balance:** \$335.1 million surplus
 -  **Annual Growth (2019-2023):** +26%
 -  **Annual Growth (2022-2023):** +12%
 -  **Global Import Growth (2019-2023):** +4%

BEET-PULP, BAGASSE, AND OTHER SUGAR MANUFACTURING WASTE HS CODE: 230320

- 
-  **Market Share:** 21.5% of global exports
 -  **Ranking:** #2 in the world
 -  **Export Value (2023):** \$197.2 million
 -  **Trade Balance:** \$197.2 million surplus
 -  **Annual Growth (2019-2023):** +23%
 -  **Annual Growth (2022-2023):** -10%
 -  **Global Import Growth (2019-2023):** +6%

PROVISIONALLY PRESERVED OLIVES HS CODE: 071120

- 
-  **Market Share:** 18.8% of global exports
 -  **Ranking:** #2 in the world
 -  **Export Value (2023):** \$21.7 million
 -  **Trade Balance:** \$21.7 million surplus
 -  **Annual Growth (2019-2023):** +9%
 -  **Annual Growth (2022-2023):** +145%
 -  **Global Import Growth (2019-2023):** +6%

PREPARED BAKING POWDERS HS CODE: 210230

- 
-  **Market Share:** 16.2% of global exports
 -  **Ranking:** #1 in the world
 -  **Export Value (2023):** \$38.9 million
 -  **Trade Balance:** \$38.6 million surplus
 -  **Annual Growth (2019-2023):** +114%
 -  **Annual Growth (2022-2023):** -14%
 -  **Global Import Growth (2019-2023):** +8%

PROVISIONALLY PRESERVED VEGETABLES & VEGETABLE MIXTURES

HS CODE: 071190



-  **Market Share:** 14.7% of global exports
-  **Ranking:** #2 in the world
-  **Export Value (2023):** \$59.6 million
-  **Trade Balance:** \$59.4 million surplus
-  **Annual Growth (2019-2023):** +18%
-  **Annual Growth (2022-2023):** +19%
-  **Global Import Growth (2019-2023):** +7%

BEET MOLASSES FROM SUGAR EXTRACTION OR REFINING HS CODE: 170390

- 
-  **Market Share:** 12.1% of global exports
 -  **Ranking:** #3 in the world
 -  **Export Value (2023):** \$59.2 million
 -  **Trade Balance:** \$57.3 million surplus
 -  **Annual Growth (2019-2023):** +13%
 -  **Annual Growth (2022-2023):** -4%
 -  **Global Import Growth (2019-2023):** +11%

WHOLE JUNIPER BERRIES AND SEEDS OF ANISE, BADIAN, CARAWAY, OR FENNEL HS CODE: 090961



-  Market Share: 11.6% of global exports
-  Ranking: #4 in the world
-  Export Value (2023): \$50.5 million
-  Trade Balance: \$50.3 million surplus
-  Annual Growth (2019-2023): +36%
-  Annual Growth (2022-2023): +61%
-  Global Import Growth (2019-2023): +14%

DRIED ONIONS (WHOLE, CUT, SLICED, BROKEN, OR POWDERED) HS CODE: 071220

- 
-  **Market Share:** 10.3% of global exports
 -  **Ranking:** #3 in the world
 -  **Export Value (2023):** \$48.3 million
 -  **Trade Balance:** \$48.0 million surplus
 -  **Annual Growth (2019-2023):** +15%
 -  **Annual Growth (2022-2023):** -20%
 -  **Global Import Growth (2019-2023):** +7%

FLOURS & MEALS FROM OIL SEEDS HS CODE: 120890



-  Share in World Exports: **8.8%**
-  Ranking: **#4**
-  Export Value (2023): **\$16.3 million**
-  Trade Balance: **\$16.3 million surplus**
-  Annual Growth (2019-2023): **+27%**
-  Annual Growth (2022-2023): **+42%**
-  Global Import Growth (2019-2023): **+16%**

FROZEN POTATOES HS CODE: 071010



Share in World Exports: **8%**



Ranking: **#5**



Export Value (2023): **\$21.7 million**



Trade Balance: **\$21.6 million surplus**



Annual Growth (2019-2023): **+40%**



Annual Growth (2022-2023): **-33%**



Global Import Growth (2019-2023): **+3%**

FROZEN VEGETABLE MIXTURES HS CODE: 200190



-  Share in World Exports: **6.3%**
-  Ranking: **#4**
-  Export Value (2023): **\$63.8 million**
-  Trade Balance: **\$61.5 million surplus**
-  Annual Growth (2019-2023): **+4%**
-  Annual Growth (2022-2023): **+13%**
-  Global Import Growth (2019-2023): **+4%**

WHEAT OR MESLIN FLOUR HS CODE: 110100



Share in World Exports: **5.6%**



Ranking: **#5**



Export Value (2023): **\$390.7 million**



Trade Balance: **\$381 million surplus**



Annual Growth (2019-2023): **+10%**

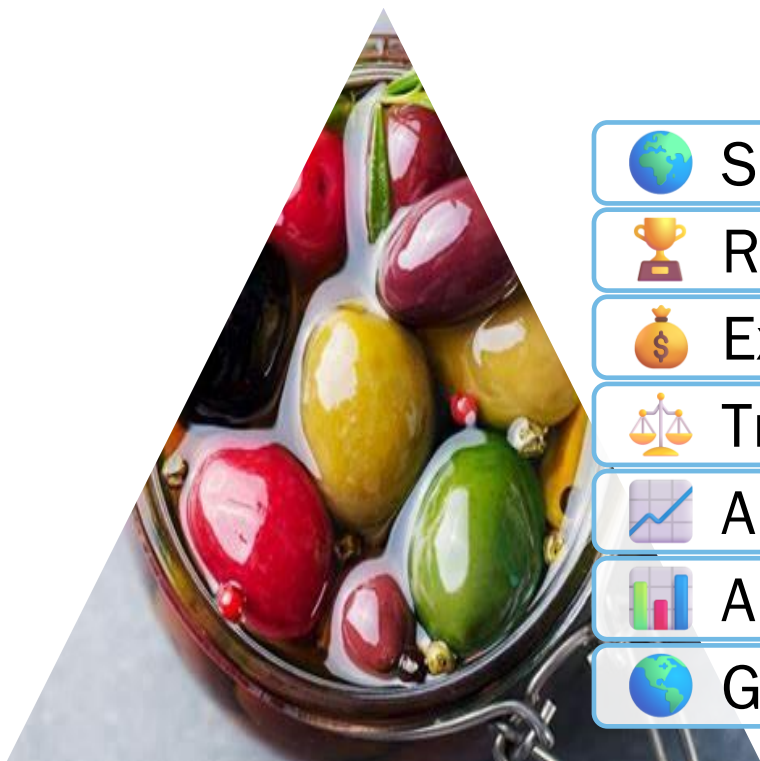


Annual Growth (2022-2023): **+168%**



Global Import Growth (2019-2023): **+10%**

PRESERVED OLIVES (EXCL. FROZEN) HS CODE: 200570



Share in World Exports: **5.2%**



Ranking: **#6**



Export Value (2023): **\$127.9 million**



Trade Balance: **\$126.8 million surplus**



Annual Growth (2019-2023): **+13%**



Annual Growth (2022-2023): **+78%**



Global Import Growth (2019-2023): **+5%**

ACTIVE YEASTS HS CODE: 210210



Share in World Exports: **4.7%**



Ranking: **#6**



Export Value (2023): **\$99.6 million**



Trade Balance: **\$97.4 million surplus**



Annual Growth (2019-2023): **+15%**



Annual Growth (2022-2023): **+12%**



Global Import Growth (2019-2023): **+8%**

HOMOGENIZED JAMS, JELLIES, MARMALADES, FRUIT/NUT PURÉES & NUT PASTES HS CODE: 200710



Share in World Exports: **3.4%**



Ranking: **#10**



Export Value (2023): **\$21.4 million**



Trade Balance: **\$20.7 million surplus**



Annual Growth (2019-2023): **+102%**



Annual Growth (2022-2023): **+25%**



Global Import Growth (2019-2023): **0%**

GLUCOSE (SOLID FORM & SYRUP, NO ADDED FLAVORING/COLORING) HS CODE: 170240



Share in World Exports: **3.4%**



Ranking: **#10**



Export Value (2023): **\$10.6 million**



Trade Balance: **\$10.6 million surplus**



Annual Growth (2019-2023): **-1%**










Annual Growth (2022-2023): **-26%**



Global Import Growth (2019-2023): **+14%**

FROZEN VEGETABLES (EXCLUDING POTATOES, UNCOOKED OR COOKED) HS CODE: 071080



-  Share in World Exports: **3.3%**
-  Ranking: **#8**
-  Export Value (2023): **\$155 million**
-  Trade Balance: **\$154.8 million surplus**
-  Annual Growth (2019-2023): **+18%**
-  Annual Growth (2022-2023): **-2%**
-  Global Import Growth (2019-2023): **+5%**








TOMATO KETCHUP AND OTHER TOMATO SAUCES HS CODE: 210320



-  Share in World Exports: 3.1%
-  Ranking: 9
-  Export Value (2023): \$82,702 million
-  Trade Balance: \$82,454 million
-  Annual Growth (2019-2023): 24%
-  Annual Growth (2022-2023): 36%
-  Global Import Growth (2019-2023): 11%

110812 | MAIZE STARCH



-  Share in world exports: 3.1%
-  Global ranking: 10
-  Export value (2023): \$46,733 million
-  Trade balance (2023): \$43,355 million
-  Growth (2019-2023): 19%
-  Growth (2022-2023): -12%
-  World import growth (2019-2023): 12%

110720 | ROASTED MALT

- 
-  Share in world exports: 2.9%
 -  Global ranking: 11
 -  Export value (2023): \$5,165 million
 -  Trade balance (2023): \$5,163 million
 -  Growth (2019-2023): 34%
 -  Growth (2022-2023): 4%
 -  World import growth (2019-2023): 4%

110290 | CEREAL FLOURS (EXCLUDING WHEAT, MESLIN, AND MAIZE)



Share in world exports: 2.6%



Global ranking: 10



Export value (2023): \$18,153 million



Trade balance (2023): \$17,968 million



Growth (2019-2023): 175%



Growth (2022-2023): 319%



World import growth (2019-2023): 11%

151529 | MAIZE OIL AND FRACTIONS (NOT CHEMICALLY MODIFIED)



-  Share in world exports: 2.5%
-  Global ranking: 10
-  Export value (2023): \$12,917 million
-  Trade balance (2023): \$12,673 million
-  Growth (2019-2023): 13%
-  Growth (2022-2023): 18%
-  World import growth (2019-2023): 12%

170191 | REFINED CANE OR BEET SUGAR WITH ADDED FLAVORING OR COLORING



Share in world exports: 2.5%



Global ranking: 9



Export value (2023): \$5,416 million



Trade balance (2023): \$5,299 million



Growth (2019-2023): 11%



Growth (2022-2023): 292%



World import growth (2019-2023): 5%


330210 | MIXTURES OF ODORIFEROUS SUBSTANCES AND MIXTURES (INCLUDING ALCOHOLIC SOLUTIONS)



 Share in world exports: 2.4%

 Global ranking: 8

 Export value (2023): \$495,837 million

 Trade balance (2023): \$440,298 million

 Growth (2019-2023): 26%

 Growth (2022-2023): 9%

 World import growth (2019-2023): 6%

180631 | CHOCOLATE AND OTHER COCOA-BASED PREPARATIONS (≤ 2 KG, FILLED)



Share in world exports: 2.3%



Global ranking: 11



Export value (2023): \$148,427 million



Trade balance (2023): \$136,706 million



Growth (2019-2023): 34%



Growth (2022-2023): 19%



World import growth (2019-2023): 7%

170199 | CANE OR BEET SUGAR AND PURE SUCROSE IN SOLID FORM (EXCLUDING THOSE WITH ADDED FLAVORING OR COLORING)



Share in world exports: 2.2%



Global ranking: 13



Export value (2023): \$395,798 million



Trade balance (2023): \$346,038 million



Growth (2019-2023): 45%



Growth (2022-2023): 77%



World import growth (2019-2023): 17%




030531 | DRIED, SALTED, OR BRINED FILLETS OF TILAPIA, CATFISH, ETC.





 Share in world exports: 2.2%

 Global ranking: 11

 Export value (2023): \$74 million

 Trade balance (2023): \$74 million

 Growth (2019-2023): N/A

 Growth (2022-2023): -11%

 World import growth (2019-2023): -1%

200911 | FROZEN ORANGE JUICE, UNFERMENTED, WITH OR WITHOUT ADDED SUGAR



Share in world exports: 2.1%



Global ranking: 8



Export value (2023): \$38,468 million



Trade balance (2023): \$38,396 million



Growth (2019-2023): 34%





Growth (2022-2023): 250%



World import growth (2019-2023): 6%



040630 | PROCESSED CHEESE (NOT GRATED OR POWDERED)

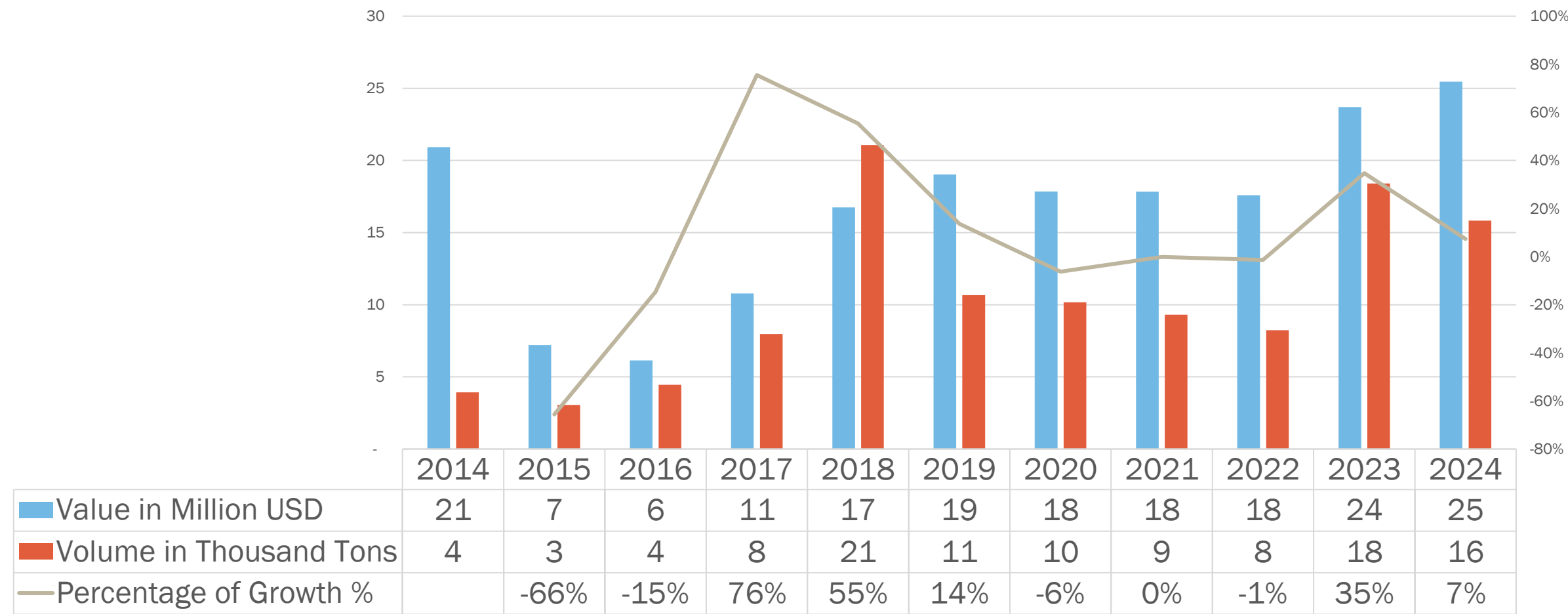
- 
-  Share in world exports: 1.9%
 -  Global ranking: 13
 -  Export value (2023): \$68,186 million
 -  Trade balance (2023): \$43,885 million
 -  Growth (2019-2023): -12%
 -  Growth (2022-2023): -26%
 -  World import growth (2019-2023): 8%



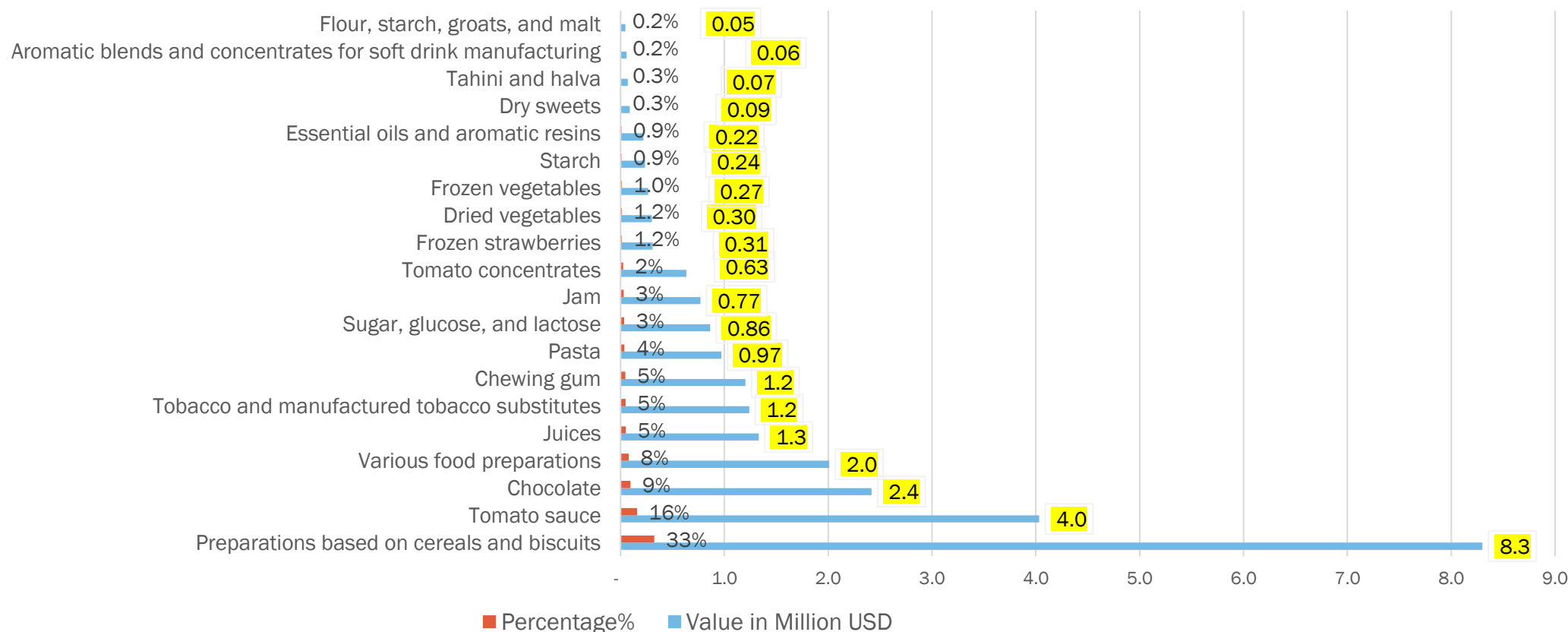
TRADE FIGURES

EGYPT'S TRADE WITH SOUTH AFRICA

YEARLY GROWTH TREND FROM EGYPT TO SOUTH AFRICA (2014-2024)



TOP 20 PRODUCTS EGYPT EXPORTED TO SOUTH AFRICA IN 2024 WITH VALUE IN MILLION USD

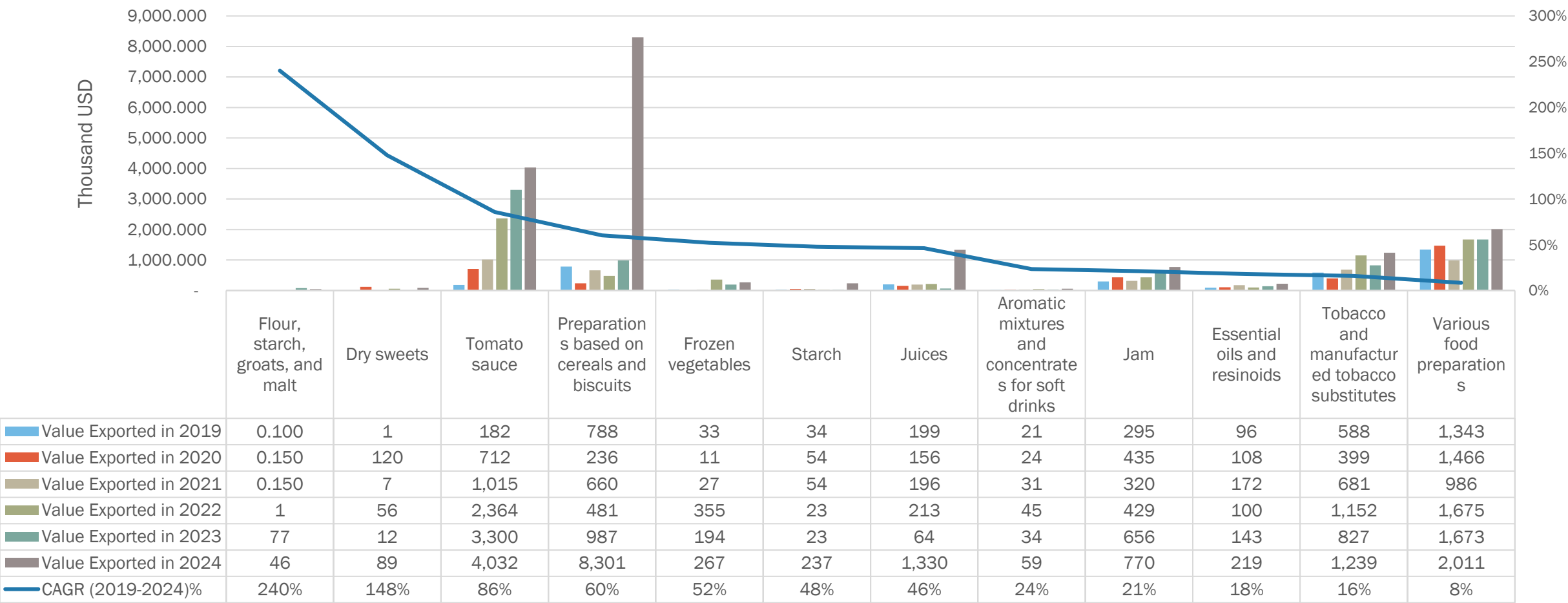


These 20 products accounted for 99.6% of Egypt's exports to South Africa in 2024.

The number of companies exporting Egyptian processed food to South Africa in 2024 amounted to about 65 companies, including 18 companies whose exports exceeded USD 100k.

Source: GOEIC

PRODUCTS WITH INCREASED PERFORMANCE IN EXPORTS TO SOUTH AFRICA (2019-2024) VALUE IN THOUSANDS USD



THANK YOU

FOOD EXPORT COUNCIL "FEC"

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